# MASTER OF BUSINESS ADMINISTRATION
(For Cohorts Beginning September 2010)

## YEAR ONE (33 Credits)

<table>
<thead>
<tr>
<th>Fall (15 Credits)</th>
<th>Winter (3 Credits)</th>
<th>Spring (15 Credits)</th>
</tr>
</thead>
<tbody>
<tr>
<td>GR 521 Managerial Statistics</td>
<td>GBE790 Global Business Experience (Required January DMBA Course)</td>
<td>GR 523 Marketing Management</td>
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<tr>
<td>GR 522 Economic Environment of the Firm</td>
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<td>GR 525 Financial Statement Analysis for Decision Making</td>
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<tr>
<td>GR 524 Accounting for Decision-Making</td>
<td></td>
<td>GR 610B Business Process Management II</td>
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<tr>
<td>GR 610A Business Process Management I</td>
<td></td>
<td>GR 620B Info Technology for Competitive Advantage II</td>
</tr>
<tr>
<td>GR 620A Information Technology for Competitive Advantage I</td>
<td></td>
<td>GR 630 Team Effectiveness: Theory &amp; Skills</td>
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## YEAR TWO (27 Credits)

<table>
<thead>
<tr>
<th>Fall (15 Credits)</th>
<th>Spring (12 Credits)</th>
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<tbody>
<tr>
<td>GR 730A Management Consulting Teams I</td>
<td>GR 730B Management Consulting Teams II</td>
</tr>
<tr>
<td>GS 604 Global Strategy</td>
<td>GS 603 Leadership, Ethics and Corporate Responsibilities</td>
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## ELECTIVE REQUIREMENT

**Option 1: Single Concentration (4 courses) and select one additional course (15 credits)**

Choose one of the **Discipline** or **Theme Based Concentrations** below, selecting 4 courses from the concentration’s list of offerings.

### Discipline Based Concentrations:
- Accountancy
- Economics & Financial Markets
- Finance
- Financial Planning
- Human Factors in Information Design
- Information and Process Management
- Information Technology
- Management
- Marketing
- Taxation

### Theme Based Concentrations:
- Business Ethics & Social Responsibility
- Entrepreneurship
- Global Business & Markets
- Management of Operations & Technology
- Quantitative Methods for Business Decisions
- Risk Management
- Service Management and Science

**Option 2: Dual Concentration (15 credits)**

Choose two 4 course concentrations from the list of concentrations above. Courses that appear in more than one concentration may count toward both concentrations but will not reduce the total number of electives required for the degree.

**Note:** If courses selected do not satisfy two concentrations, it may be necessary to complete a total of 6 or 7 electives instead of only 5 electives.

**Option 3: General MBA Concentration (15 credits)**

Take a range of courses for a general MBA. Program Director permission required.

## ADVISING NOTES

- Your total program may not include more than 4 electives from one Academic Discipline i.e. Course Designator such as AC, AS, CS, EC, ES, ETH, FI, FP, HF, IDCC, IPM, LA, MA, MG, MK, OM, SFM, ST and TX.
- All electives must be at the 600,700 or 800 level.
- Electives are only offered in the evening, or in a one-week intensive format.
- The 2010 and 2011 MBA Concentration Guides are available at: [www.bentley.edu/mccallum/req_degree_requirements.cfm](http://www.bentley.edu/mccallum/req_degree_requirements.cfm).
- Assistance with Program Planning for each of the concentrations is available in the Graduate Student and Academic Services Office in LaCava 295 or at gradvising@bentley.edu or 781-891-2348.
- For course descriptions and pre-requisites go to: [www.bentley.edu/academics_research/programs/descriptions_g.cfm](http://www.bentley.edu/academics_research/programs/descriptions_g.cfm).